

# Paul Argueta

www.REOheaven.com

## Contact

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## Address

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## Profile

**Objective** My goal is to develop a mutually benefiting business relationship with an REO Asset Management Company or Bank in need of disposing their real estate assets in the shortest time possible and at the highest sales price by taking advantage of my aggressive marketing style, sophisticated internet technology that minimizes expenses, & other REO disposition services.

**Service Area** Servicing Zip Codes that begin with **91XXX** or **90XXX**

## Key Skills

Comfortable & familiar with the management & disposition of a vast array of Real Estate Owned encompassing :

REO Marketing  
REO Sales

Broker Price Opinions  
Cash for Keys

Occupancy Reports  
Property Preservation

Manage Closing  
Prop Management

Rent Collection  
REAP / LAHD

## Education

- |                     |  |
|---------------------|--|
| <b>1994 to 1999</b> | <b>Bachelor of Arts in Economics</b><br>University of CA Los Angeles ( <b>UCLA</b> ) |
| <b>1989 to 1994</b> | <b>High School Diploma</b><br>Eagle Rock High School, Los Angeles, CA                |

## Work Experience

### Las Casas Realty, Inc.

Real Estate Agent

1997 - Present

- **NRBA Member** in good standing.
- Member of the Glendale Board of Realtors, Burbank Board of Realtors, I-Tech Multiple Listing Service, theMLS.com Multiple Listing Service, Southern California MLS,
- California Association of Realtors; and National Association of Realtors
- Consistently the **TOP PRODUCER**
- Yearly combined sales volume of over \$30 million
- **Featured** in the **Los Angeles Times** Real Estate Section Cover Page Story on April 1<sup>st</sup>, 2007
- **Featured** in the **Los Angeles Times** Real Estate Section on March 18<sup>th</sup>, 2007
- Bilingual in English & Spanish

### REO Services / [www.REOheaven.com](http://www.REOheaven.com)

- Maintain a well-documented log of events and actions pertaining to the property disposition
- Assist with the management of the eviction and/or buy out of occupants
- Write EFFICIENT & DETAILED Broker Price Opinions (BPOs). INTERIOR VIDEO BPOs! [www.BPOHeaven.com](http://www.BPOHeaven.com)
- **PROPERTY MANAGEMENT**
- Maintain a viable broker network to expedite property disposition
- Supervise repairs, including contracting and payments
- Review offers, counter-offers and advise on acceptance
- Well acquainted with **REAP** and **LAHD** and **RENT CONTROLLED PROPERTIES.**

### REO Accounts Served

- Bank of America
- Fannie Mae
- Countrywide Home Loans
- EMC
- Saxon Loan
- Old Republic Title
- Chase
- Jackson Federal Bank (presently Union Bank)
- Wells Fargo Bank
- Litton Loan Services
- OCWEN
- CitiBank
- Land America
- Aurora Home Loans