

From: Al Recher
President Ladera Linda Homeowners Association

Rancho Palos Verdes, CA 90275

To: John Caliendo
Real Estate Professional
Shorewood Realtors

Dear John,

Just a quick note of thanks for a job well done!

We interviewed quite a few agents for the job of selling our home, and you made the choice an easy one. You've proven that a real estate office doesn't have to be based in P.V. to get the job done. And done well.

We believe that you delivered a great price for our home, and you had it in escrow within 17 days of listing it. And you did this with no yard sign, and no inconvenient open houses! You really are something else.

We were impressed by your vast knowledge of real estate, your effort to keep us updated... and of course... your negotiating skills. That perhaps is your best quality.

John, I would recommend you without hesitation to any would-be home seller on "the hill." It's refreshing to find a young man with your integrity, sincerity, and work ethic.

Continued success and prosperity in the future,

and you had better keep in touch with myself and Mrs. Recher,

Sincerely Yours,



Al Recher