



Real Estate Full Circle  
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## Longmont & Surrounding Areas Residential Statistics September, 2009

### City of Longmont

| <b>Single Family</b>  |                 |                  |                 | <b>Attached Dwelling</b> |                 |                  |                 |
|-----------------------|-----------------|------------------|-----------------|--------------------------|-----------------|------------------|-----------------|
|                       | <b>Sep- 08'</b> | <b>Sept- 09'</b> | <b>% Change</b> |                          | <b>Sep- 08'</b> | <b>Sept- 09'</b> | <b>% Change</b> |
| Total # Sold - Month  | 91              | 82               | -9.90%          | Total # Sold - Month     | 24              | 27               | 12.50%          |
| # Sold - YTD          | 827             | 651              | -21.30%         | # Sold - YTD             | 183             | 139              | -24.00%         |
| Avg. Days to Contract | 74              | 71               | -4.10%          | Avg. Days to Contract    | 92              | 99               | 7.60%           |
| # of Active Listings  | 501             | 485              | -3.20%          | # of Active Listings     | 174             | 135              | -22.40%         |
| Median Sales Price    | 219,500         | 204,900          | -6.70%          | Median Sales Price       | 16,000          | 178,000          | 11.30%          |
| Average Sales Price   | 245,637         | 234,503          | -4.50%          | Average Sales Price      | 196,484         | 186,913          | -4.90%          |

### Town of Erie

| <b>Single Family</b>  |                 |                  |                 | <b>Attached Dwelling</b> |                 |                  |                 |
|-----------------------|-----------------|------------------|-----------------|--------------------------|-----------------|------------------|-----------------|
|                       | <b>Sep- 08'</b> | <b>Sept- 09'</b> | <b>% Change</b> |                          | <b>Sep- 08'</b> | <b>Sept- 09'</b> | <b>% Change</b> |
| Total # Sold - Month  | 29              | 26               | -10.30%         | Total # Sold - Month     | 0               | 5                | 500.00%         |
| # Sold - YTD          | 234             | 202              | -13.70%         | # Sold - YTD             | 17              | 22               | 29.40%          |
| Avg. Days to Contract | 97              | 65               | -33.00%         | Avg. Days to Contract    | n/a             | 104              | n/a             |
| # of Active Listings  | 172             | 146              | -15.10%         | # of Active Listings     | 23              | 24               | 4.30%           |
| Median Sales Price    | 311,664         | 307,000          | -1.50%          | Median Sales Price       | n/a             | 145,700          | n/a             |
| Average Sales Price   | 311,581         | 318,828          | -3.80%          | Average Sales Price      | n/a             | 182,312          | n/a             |

### Suburban Plains

| <b>Single Family</b>  |                 |                  |                 | <b>Attached Dwelling</b> |                 |                  |                 |
|-----------------------|-----------------|------------------|-----------------|--------------------------|-----------------|------------------|-----------------|
|                       | <b>Sep- 08'</b> | <b>Sept- 09'</b> | <b>% Change</b> |                          | <b>Sep- 08'</b> | <b>Sept- 09'</b> | <b>% Change</b> |
| Total # Sold - Month  | 18              | 18               | 0.00%           | Total # Sold - Month     | 4               | 5                | 25.00%          |
| # Sold - YTD          | 237             | 171              | -27.80%         | # Sold - YTD             | 52              | 66               | 26.90%          |
| Avg. Days to Contract | 78              | 143              | 83.30%          | Avg. Days to Contract    | 83              | 53               | -36.10%         |
| # of Active Listings  | 289             | 371              | 28.40%          | # of Active Listings     | 31              | 53               | 71.00%          |
| Median Sales Price    | 441,000         | 405,000          | -8.20%          | Median Sales Price       | 173,000         | 176,500          | 2.00%           |
| Average Sales Price   | 648,861         | 491,044          | -24.30%         | Average Sales Price      | 201,000         | 223,000          | 10.90%          |