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- 30-Day Trial Listing
- Buyer Consultation
- Specialized Marketing Plan with Free Market Analysis

The Haas Team RE/MAX Alliance
Your Team for a Lifetime of American Dreams



5440 Ward Rd. #110
Arvada, CO 80002
303)420-5352
Email

Info@thehaasteam.com

We're on the Web!
TheHaasTeam.com

Inspiration Corner

At times our own light goes out and is rekindled by a spark from another person. Each of us has cause to think with deep gratitude of those who have lighted the flame within us.

ALBERT SCHWEITZER

~Record 3 things you're thankful for every day for 2 weeks and see how different your life can become!

Do you have a New Year's Resolution to get in shape? Join our weekly running group! We're a FUN group of runners/walkers ranging from beginners to marathoners. Start training now for a 5K, 10K, half-marathon or even marathon. A training schedule is provided and weekend runs are organized each week. It's FREE! Come check us out! Contact Lisa for more details-303.467.7657

Have a Real Estate Question?
Call Us Today!

Phil Haas- (303)467-7646
Ryan Haas- (303)467-7645
Lisa Welch- (303)467-7657
Todd Welch- (303)467-7666
Zac Brown- (303)456-7790
Tammy Bray- (303)467-7654

Have you tried out your Neighborhood Hotline?



HOTLINE

Neighborhood Information Hotline

Curious about what the house down the street sold for? Or what your neighbor's house is listed at? Use the neighborhood hotline to obtain recorded information regarding homes in your neighborhood.

The HAAS Team would like to introduce you to your **Exclusive Neighborhood Hotline**. The hotline number provides you with recorded information regarding homes in your neighborhood that have recently been put on the market, currently went under contract or have sold. The hotline will provide you with the sold price and may include additional information such as average days on market in your neighborhood.



Each neighborhood has their own unique extension to obtain information regarding real estate in their neighborhood. The hotline will be updated monthly and additional information can be requested with a touch of a button.

The HAAS Team is your resource for real estate information in the West Arvada area.

Need another **Neighborhood Hotline Magnet**? Call Tammy at **303.467.7654** and we'll be happy to get you one!



Dial Toll Free 1-866-311-0372		
Double E Ranch	Ext. 260	
Maple Valley	Ext. 261	
Rainbow Ridge	Ext. 262	
Ryan Ranch	Ext. 263	
Saddle Brook	Ext. 264	
Shadow Mtn.	Ext. 265	
Sunrise Ridge	Ext. 266	
Trail Village	Ext. 267	
Valley at Rainbow Ridge	Ext. 268	

The Haas Team
Your West Arvada
Real Estate Experts

Feb/Mar 2006



THE HAAS TEAM AND RE/MAX ALLIANCE PRESENT...

The Haas Herald

Serving communities in West Arvada

History of the Haas Team



It was January of 1969 when Phil Haas began his lifelong career in Real Estate. Ironically, he was told he would never succeed in a career in sales! You mention Phil's name within the industry and there is always someone with a story starting with "I know Phil. He helped me out years ago with..." or "That Phil is a great guy!" Colleagues respect his opinion and often seek him out for advice. Around the office, you'll often hear, "Let's run this by Phil first". He continues to teach us all countless lessons in Real Estate.....and in Life.

It was several years later when Phil's three kids had grown up and went on to college. His oldest, Ryan, was the first to emerge into the "real world". Phil suggested his son try working for him for a few months to see how it would go. Ryan's "couple of months", turned into 10 years and counting. Ryan has found his own success and style in real estate, but the apple doesn't fall too far from the tree. His business philosophy is the same as his father's- Build loyalty and relationships. And ALWAYS do what's in the best interest of the client!

The year was 1998 when Phil's daughter, Lisa, decided to throw her hat into the real estate world. The Haas Team now had a new member- with new ideas, new energy and a new look! Lisa's passion for educating her buyer's and seller's throughout the real estate process quickly lead her to success within the business. A chip off the old block, Lisa is a hard worker who is a natural networker. She is always meeting new people, building relationships and continues to grow her life-long friendships.

Lisa married Todd Welch in 1999 and he joined the Haas Team in 2000. Todd brought a different asset to the team; he had a background in financial security investing. This would prove to be a smooth transition into the real estate realm. Todd's love for investing and helping people meet their financial goals was an immediate benefit to the team.

Todd, Phil, Ryan, Zac



Meanwhile, Phil's nephew, Zac Brown was working in real estate in Phil's hometown of Valley Falls, Kansas. Zac decided to move to Colorado in August of 2000 and joined the Haas Team. The family team had grown from 2 to 5 members in a matter of just 4 years. Cousin Zac fit right in by working closely with his Uncle and soaking up his 30 plus years of business expertise.



Tammy and Lisa

There would be one more change before too long. Was there another family member joining the team? Close, but this time it wouldn't be immediate family. In August of 2001 the Haas Team welcomed another member, Tammy (Matsuo) Bray.



Do you have a little Leprechaun in the house?

The Haas Team is providing **FREE Lucky Goodie Bags**

Contact us by **Friday, March 10th** and your little one will receive a special delivery on St. Patty's Day!

Children of all ages are welcome...so contact us today! Call 303-467-7657 or email us (with your child's name, age and address) at info@thehaasteam.com



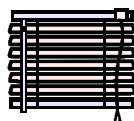
Continued....History of the Haas Team

Tammy and Lisa had grown up together and they both attended Oberon Jr. High and Arvada West High School. They were roommates after graduating from college and went on to work at the same software company, where Tammy worked in Sales. Tammy's sales success and her desire to connect with people sparked her interest in a career in real estate. Thanks to the help of the Haas Team, she continues to thrive as a successful realtor.

The Haas team's history continues to change, but their core belief remains the same; Build life-long relationships one transaction at a time with Honesty, Integrity and Service. The history of the Haas Team will continue on for many years to come... —Stay tuned...



Meet Damian Dorrance.... He's got your windows covered!



Damian Dorrance, along with his Dad, Charlie, owners of **Dorrance Drapery Design**, state, "Providing quality window coverings at affordable pricing with good old fashioned customer service at the forefront have been our keys to success for nearly 30 years". Dorrance Drapery Design serves the entire Front Range and specializes in custom plantation shutters, wood and faux wood blinds, pleated shades, and vertical blinds. Their family owned business handles all aspects of your job (from estimation to installation).

Damian and his wife, Kristin, have been married for 10 years and have two great kids, Haley and Tyler. They enjoy skiing, golfing, and traveling to Phoenix as much as possible while Charlie loves to ride his Harley and spend time with the grandkids.

Dorrance Drapery Design was founded by Judy Dorrance and it was her vision and commitment to her customers that made D.D.D. what it is today. Since her passing in 2004, Damian and Charlie continue her vision with pride and integrity that Judy instilled in both of them. Damian and Charlie move forward each day with honesty and dignity which in turn honors Judy and her memory.

** Call and mention The HAAS Herald for your **FREE Estimate and Free Installation!** AND... Mention The HAAS Herald and receive *custom plantation shutters* (Faux Wood...NOT VINYL) starting at only \$18 per Sq. Ft. (That's 28% below Home Depot) (Min. 100 Sq. Ft. order)

Phone **303-568-8543** or **303-932-9075**
Email papertire71@msn.com



Contest Corner

Congratulations, Maggie Chavez! You've won a one-hour massage from Able Wellness for your 'romantic holiday tradition' entry! It sounds like, although husband Brian would hate to admit it, you've got a romantic beau by your side!

Congratulations, BRENNNA Erickson! She is 7 yrs old and the winner of our holiday coloring contest.

Next CONTEST.....
Feeling Lucky...or not so Lucky? For all of you out there who just haven't won a darn thing—enter your name and number and you may just win a FREE \$50 gift certificate to your favorite store or restaurant!



Call (303.467.7654) or email us at info@thehaasteam.com. The deadline is Friday, February 17th so hurry!



Should I Consolidate my Debt?

By: Ryan Bray ~ Olive Tree Mortgage

Debt consolidation is a hot topic right now because mortgage interest rates are still very low and credit card interest rates are rising. Combine these factors with the pending increase of credit card minimum payments, and you have a lot of people rolling their outstanding debt into their mortgage payments.

So what are the pros and cons of refinancing your current mortgage to payoff higher interest rate debt? Consolidating your debt can lower your monthly payments, lower your interest rates, and increase your tax deductions since, in most cases, both the first and second mortgage interest are tax deductible.

The negatives to refinancing are a little more difficult to see. One negative is that you're reducing the amount of equity you have in your home. If you plan to sell your home in the near future, consolidating debt might not

make sense. Another negative is that you may be stretching your debt out over a longer period of time. Although, if you're only able to make your minimum payments, this may not be viewed as a downside.

Finally, if you do plan on consolidating your debt, you should plan on cutting up your credit cards or not using them anymore. The worst thing you can do is use your equity to pay off your debt, and then charge your credit cards back up.

To determine if it's the right time for you to consolidate your debt, go to www.OliveTree-Mortgage.com and click on the "Debt Consolidation Calculator." Or, feel free to call me at (303) 808-6989.

Ryan Bray is a loan officer and owner of Olive Tree Mortgage. He is eagerly awaiting his first child, due this June.



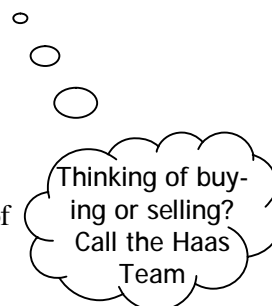
A Very Special Thank You for Your Business and Referrals:

~When it comes to referrals, we know our service reflects directly on you. We won't let you down!



Frank and Amanda Kortje
JoAnn Leetmae
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Judy Hayden and Dave Lee
Pam Plum
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Joe Gerber
Damian Dorrance
Matt Bond and Damian Story
John Vitry and Melissa Oosterhoof
Murry and Bernice Lazoskie
Dr. Elaine Shirar
James and Natalie Street
Dave Warner and Rose
Steve and Beckie Mostello



What's Happening.....

-XX Winter Olympic Games- February 10th—26th. The winter games will be held in Torino, Italy. Catch the action on NBC - for local listing times go to www.nbcolympics.com



-Running of the Green 7K Run/Walk- Sun. March 12th, 10:15 a.m. After the race relax at the major block party with corned beef, libations and live music. Sign up on the internet at www.bkbltd.com Or call 303)694-2030



-Valentines Day 5K & Junior 100 Meter Dash—Sun. February 12th, 9:00 a.m. at Wash Park, Denver. www.active.com

-Colorado Garden and Home Show- Feb. 11-19 Colorado Convention center. Tickets \$10-\$12 www.gardeningcolorado.com



- Get Away!! Love the backcountry? Snowshoe or skiTake a special trip up to the CO mountains and stay in a rustic hut. Many accommodate large groups so it's great for a group of family or friends. Visit www.huts.org for details and reservations—or call Lisa or Todd with The Haas Team for specific questions or hut recommendations (303.467.7657)