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To Whom it May Concern:

David and I have known Terry Traylor for the past 5 years. Terry is highly respected in the real estate industry for his willingness to help anyone anytime he can. He is very well organized, diligent in his paperwork, easily reachable, and attends his closings. He always stays on top of the transaction and keeps all parties informed during the process and does everything he can to ensure that closing takes place on time.

Terry is an extremely knowledgeable lender in the mortgage industry. There are many times that we call him just to ask questions about a situation and he is always happy to help. He will honestly assess a situation and let you know if he foresees any obstacles with a particular situation and he quickly goes to work to remedy them. When Terry gives you an approval letter, you can rest assured that your client is approved.

Terry has always shown the utmost in professionalism with our clients. He shares our commitment to the care and concern for our clients and that is why we choose to partner with him. He continually does an excellent job for us and we would highly recommend him for any of your clients' needs.

Sincerely,

David & Rhonda

David & Rhonda Smith
Coldwell Banker United, Realtors
Sr. Sales Associates, ABR, QSC, e-PRO