

To Whom It May Concern,

I am proud to say that I have not only worked with Terry Traylor but received valuable information and guidance in my own career. During the time I have worked with Terry, He has shown both empathy and creativity in the face of difficult situations. He is extremely well mannered and well informed. His willingness to go beyond the call of duty coupled with his integrity make him an asset to his profession. While Terry is able to focus on the importance of the deal, he is also very skilled in dealing with the people he comes in contact with on a daily basis. His ability to communicate effectively with a wide range of personalities has been prodigious. Because of these qualities and all the hard work he puts into each and every sale, Terry tends to close a deal where others may not. His attention to detail right down to attending the closing and putting the client at ease has been favorable to his success. I would not hesitate to recommend him to anyone. Your clients will be grateful to be in such fine hands.

If you have any questions, please do not hesitate to contact me.

Barbara Hammett



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