



18425 CHAMPION FOREST DR., SUITE 100
SPRING, TX 77379
BUS. (281) 378-1800
FAX (281) 378-1801

To Whom It May Concern

I have been in the Real Estate business now for several years and I have had the privilege of meeting and working with Terry Traylor as a mortgage expert from the very beginning.

Terry Traylor has always been available to give me advice and to quickly let my client know where they stand regarding their financing for a home loan. He is straight up and forward with his clients. He will not take a client off the ground if he feels he cannot close them, which saves a lot of grief for the buyer, seller and realtors in the long run.

Terry Traylor has saved several of my closings, for example, I had a client that a week before closing the lender told my buyer that they could not close them and I frantically called Terry. Terry immediately went to bat for me and my buyer and closed them on the original scheduled date. He even attends closing to make sure all questions are answered and the client feels at ease with the loan.

I would not hesitate to recommend Terry Traylor to anyone.

Thank You Terry!

Norma Sanchez

A handwritten signature in black ink that reads "Norma Sanchez". The signature is written in a cursive, flowing style.

Coldwell Banker United Realtors



Unparalleled Success
Through Exceptional Service

Each Office Is Independently Owned And Operated.