

## New FHA Standards for Financing

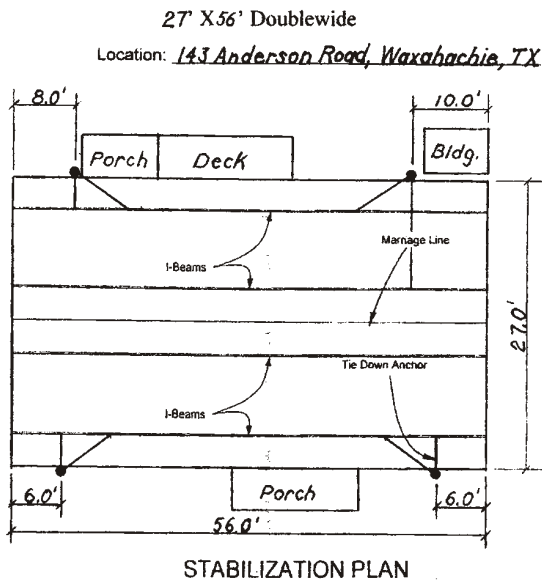
Retrofit tie down anchors and new foundations for manufactured housing are to be in accordance with FHA standards (Permanent Foundations Guide for Manufactured Housing, September, 1996) and applicable building codes.

### Quality Control:

1. All work is supervised by a Texas Licensed Professional Engineer.
2. The design engineer will prepare a Report of Completion in fulfillment of FHA and VA mortgage requirements

### Turn Around Time:

From the time we receive the signed contract with an agreed upon installation date, we will have the field installation completed and the Report of Completion issued in 5 to 7 calendar days.



Angie Ellis  
*Chief Administrations Officer*

Bobby Bridgewater  
*Field Operations Manager*

John E. Teague  
*Chief Executive Officer*

Jimmy D. Gillard, P.E.  
*President*



**Gillard Group, Inc.**

Installer License Number MHDINS4421

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**Manufactured  
Housing  
Foundation  
Systems  
Specialists**

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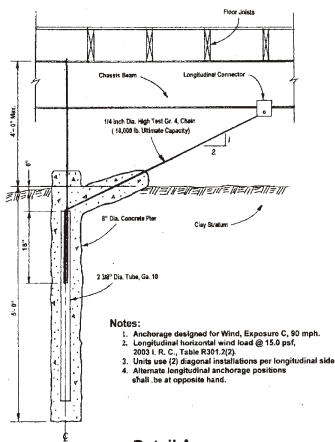
## Pricing:

1. Retrofits (tie-down anchors): we charge a minimum of \$2,000 for singlewides and doublewides; which includes an as built engineering report after construction is completed. See details A and B for typical installation.

2. New Foundations (Augered Piers): Call us for pricing on installation and ancillary services (skirting, and grade preparations). See Detail C for typical installation.

3. We provide a free written bid proposal / scope of work for projects within 60 miles of Alvarado. For projects outside that range, we may charge an inspection fee agreed to in advance. Payment will be due upon sales contract closing.

4. Written Engineering Evaluation Reports will be provided if requested. We charge a minimum of \$350.00 (agreed to in advance, fee may vary based upon travel distance) for a written report to verify whether the dwelling satisfies FHA/VA requirements.



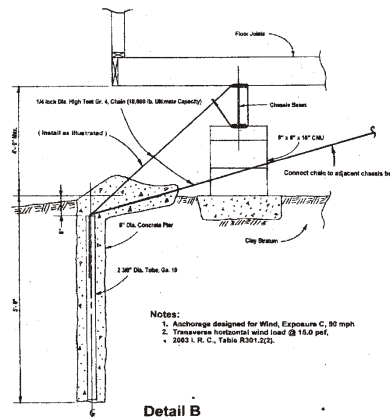
Detail A



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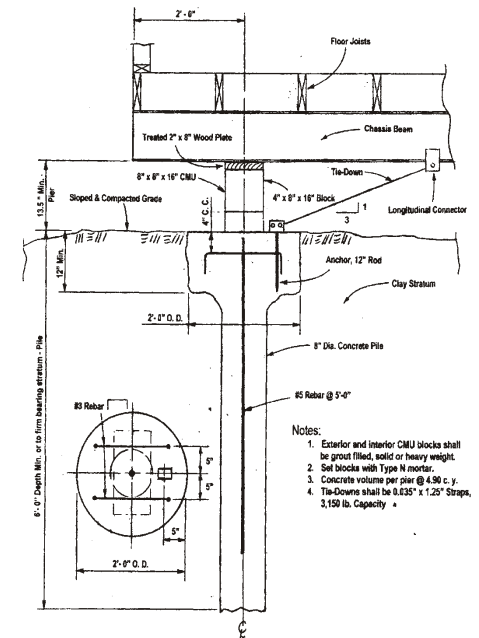


Detail B

## Quality:

1. Tie-down piers for existing housing includes 5 foot augered concrete piers around the perimeter. Field tests for these piers exhibit strength up to 7,000 lb. Tension.

2. Augered piers for new housing include 6 to 8 foot depth augered concrete piers with steel attachments. This additional strength and stability allows us to issue a 5 year limited warranty on the new pier installations. This pier system is designed for wind loads from 90 to 130 mph.



Detail C