

Del Mar Statistical Comparison



**Report Compliments of
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Average Home Sale Price	Median Home Sale Price	Number Sold
2008 - \$1,916,120	2008 - \$1,447,500	94
2009 - \$1,919,705 .19%	2009 - \$1,340,000 -7.43%	124 31.91%
Average Condo Sale Price	Median Condo Sale Price	Number Sold
2008 - \$988,005	2008 - \$910,000	53
2009 - \$755,288 -23.55%	2009 - \$745,000 -18.13%	59 11.32%

Home foreclosure summary

REO (bank owned) sales = 8

Trustee sales = 8

Condo foreclosure summary

REO (bank owned) sales = 15

Trustee sales = 6

Development	Total Sales Volume	# Sold	Average Sale Price	% Change	Price/SQFT	% Change	Median	% Change
Beach Colony - 2000	\$23,157,500	8	\$2,894,688		\$1,398.99			
Beach Colony - 2001	\$13,671,000	7	\$1,953,000	-32.53%	\$853.00	-39.03%		
Beach Colony - 2002	\$15,080,000	13	\$1,160,000	-40.60%	\$607.77	-28.75%		
Beach Colony - 2003	\$42,664,500	12	\$3,555,375	206.50%	\$1,956.46	221.91%		
Beach Colony - 2004	\$49,883,500	13	\$3,837,192	7.93%	\$1,910.07	-2.37%		
Beach Colony - 2005	\$46,275,000	9	\$5,141,667	34.00%	\$2,514.95	31.67%		
Beach Colony - 2006	\$35,815,500	5	\$5,969,250	16.10%	\$2,778.83	10.49%	\$2,832,500	
Beach Colony - 2007	\$109,045,000	10	\$10,904,500	82.68%	\$3,095.22	11.39%	\$5,675,000	100.35%
Beach Colony - 2008	\$26,787,000	4	\$6,696,750	-38.59%	\$3,804.44	22.91%	\$4,000,000	-29.52%
Beach Colony - 2009	\$65,766,500	9	\$7,307,389	9.12%	\$3,120.35	-17.98%	\$7,150,000	78.75%
Del Mar Bluffs - 2000	\$5,392,500	5	\$1,078,500		\$672.30			
Del Mar Bluffs - 2001	\$3,960,000	2	\$1,980,000	83.59%	\$988.27	47.00%		
Del Mar Bluffs - 2002	\$8,290,000	4	\$2,072,500	4.67%	\$739.25	-25.20%		
Del Mar Bluffs - 2003	\$5,115,000	3	\$1,705,000	-17.73%	\$1,086.91	47.03%		
Del Mar Bluffs - 2004	\$8,062,500	4	\$2,015,625	18.22%	\$948.19	-12.76%		
Del Mar Bluffs - 2005	\$15,600,000	4	\$3,900,000	93.49%	\$722.16	-23.84%		
Del Mar Bluffs - 2006	\$20,620,000	6	\$3,436,667	-11.88%	\$1,506.86	108.66%	\$2,675,000	
Del Mar Bluffs - 2007	\$6,950,000	1	\$6,950,000	102.23%	\$2,171.88	44.13%	\$6,950,000	159.81%
Del Mar Bluffs - 2008	\$5,800,000	1	\$5,800,000	-16.55%	\$1,776.96	-18.18%	\$5,800,000	-16.55%
Del Mar Bluffs - 2009	\$4,525,000	2	\$2,262,500	-60.99%	\$1,203.79	-32.26%	\$2,262,500	-60.99%
Del Mar Heights - 2000	\$48,625,490	70	\$694,650		\$306.68			
Del Mar Heights - 2001	\$48,246,500	61	\$804,108	15.76%	\$361.03	17.72%		
Del Mar Heights - 2002	\$53,540,500	64	\$836,570	4.04%	\$376.34	4.24%		
Del Mar Heights - 2003	\$73,918,500	82	\$901,445	7.75%	\$400.98	6.55%		
Del Mar Heights - 2004	\$87,999,500	80	\$1,110,981	23.24%	\$477.04	18.97%		
Del Mar Heights - 2005	\$58,506,950	46	\$1,271,890	14.48%	\$532.68	11.66%		

Development	Total Sales Volume	# Sold	Average Sale Price	% Change	Price/SQFT	% Change	Median	% Change
Del Mar Heights - 2006	\$67,210,000	48	\$1,400,208	10.09%	\$579.00	8.70%	\$1,227,500	
Del Mar Heights - 2007	\$73,306,000	57	\$1,286,070	-8.15%	\$567.91	-1.92%	\$1,100,000	-10.39%
Del Mar Heights - 2008	\$56,594,500	43	\$1,316,151	2.34%	\$598.40	5.37%	\$1,169,000	6.27%
Del Mar Heights - 2009	\$54,004,136	43	\$1,255,910	-4.58%	\$493.11	-17.60%	\$1,140,000	-2.48%
Del Mar Terrace - 2000	\$11,321,000	15	\$754,733		\$318.01			
Del Mar Terrace - 2001	\$13,821,500	18	\$788,029	4.41%	\$331.12	4.12%		
Del Mar Terrace - 2002	\$10,758,500	12	\$896,542	13.77%	\$348.94	5.38%		
Del Mar Terrace - 2003	\$22,214,000	23	\$965,826	7.73%	\$398.72	14.27%		
Del Mar Terrace - 2004	\$28,178,500	23	\$1,225,152	26.85%	\$468.17	17.42%		
Del Mar Terrace - 2005	\$24,191,000	14	\$1,727,929	41.04%	\$589.19	25.85%		
Del Mar Terrace - 2006	\$16,717,000	13	\$1,285,923	-25.58%	\$508.78	-13.65%	\$1,200,000	
Del Mar Terrace - 2007	\$29,535,500	20	\$1,476,775	14.84%	\$632.81	24.38%	\$1,352,500	12.71%
Del Mar Terrace - 2008	\$10,281,000	7	\$1,468,714	-0.55%	\$706.48	11.64%	\$1,330,000	-1.66%
Del Mar Terrace - 2009	\$20,023,000	17	\$1,177,824	-19.81%	\$476.34	-32.58%	\$1,085,000	-18.42%
Olde Del Mar - 2000	\$63,331,000	49	\$1,292,469		\$571.04			
Olde Del Mar - 2001	\$26,202,000	21	\$1,247,714	-3.46%	\$556.92	-2.47%		
Olde Del Mar - 2002	\$71,694,900	51	\$1,405,782	12.67%	\$650.02	16.72%		
Olde Del Mar - 2003	\$75,175,000	46	\$1,634,239	16.25%	\$756.35	16.36%		
Olde Del Mar - 2004	\$96,396,500	51	\$1,890,127	15.66%	\$865.12	14.38%		
Olde Del Mar - 2005	\$86,205,500	37	\$2,329,865	23.26%	\$969.67	12.09%		
Olde Del Mar - 2006	\$60,795,000	27	\$2,251,667	-3.36%	\$1,164.78	20.12%	\$2,200,000	
Olde Del Mar - 2007	\$81,687,500	27	\$3,025,463	34.37%	\$1,079.18	-7.35%	\$2,200,000	0.00%
Olde Del Mar - 2008	\$43,274,000	18	\$2,404,111	-20.54%	\$1,007.69	-6.62%	\$2,000,000	-9.09%
Olde Del Mar - 2009	\$58,587,925	26	\$2,253,382	-6.27%	\$889.25	-11.75%	\$1,860,000	-7.00%
Via De La Valle North - 2000	\$60,494,500	39	\$1,551,141		\$489.29			
Via De La Valle North - 2001	\$22,900,000	27	\$848,148	-45.32%	\$293.62	-39.99%		
Via De La Valle North - 2002	\$43,032,000	41	\$1,049,561	23.75%	\$340.52	15.97%		
Via De La Valle North - 2003	\$51,496,500	47	\$1,095,670	4.39%	\$372.82	9.49%		
Via De La Valle North - 2004	\$78,692,500	54	\$1,457,269	33.00%	\$420.98	12.92%		
Via De La Valle North - 2005	\$65,505,500	38	\$1,723,829	18.29%	\$505.66	20.11%		
Via De La Valle North - 2006	\$40,170,372	25	\$1,606,815	-6.79%	\$511.40	1.14%	\$1,557,500	
Via De La Valle North - 2007	\$55,060,500	29	\$1,898,638	18.16%	\$542.69	6.12%	\$1,750,000	12.36%
Via De La Valle North - 2008	\$37,454,000	21	\$1,783,524	-6.06%	\$559.89	3.17%	\$1,732,500	-1.00%
Via De La Valle North - 2009	\$35,136,888	27	\$1,301,366	-27.03%	\$402.22	-28.16%	\$1,100,000	-36.51%

Del Mar Statistical Comparison

Condominiums

Development	Total Sales Volume	# Sold	Average Sale Price	% Change	Price/SQFT	% Change	Median	% Change
Beach Colony - 2003	\$14,311,000	16	\$894,438		\$826.84			
Beach Colony - 2004	\$10,733,000	14	\$828,692	-7.35%	\$782.01	-5.42%		
Beach Colony - 2005	\$11,675,000	9	\$1,297,222	56.54%	\$918.78	17.49%		
Beach Colony - 2006	\$10,265,000	9	\$1,140,556	-12.08%	\$1,124.69	22.41%	\$1,160,000	
Beach Colony - 2007	\$7,612,000	6	\$1,268,667	11.23%	\$1,057.97	-5.93%	\$1,275,000	9.91%
Beach Colony - 2008	\$11,620,000	8	\$1,452,500	14.49%	\$1,198.23	13.26%	\$1,485,000	16.47%
Beach Colony - 2009	\$3,433,000	3	\$1,144,333	-21.22%	\$1,243.65	3.79%	\$1,133,000	-23.70%
Del Mar Bluffs - 2003	\$16,875,000	26	\$649,038		\$402.86			
Del Mar Bluffs - 2004	\$33,181,500	39	\$850,808	31.09%	\$642.33	59.44%		
Del Mar Bluffs - 2005	\$18,446,000	15	\$1,229,733	44.54%	\$759.34	18.22%		
Del Mar Bluffs - 2006	\$11,588,000	10	\$1,158,800	-5.77%	\$752.33	-0.92%	\$1,187,750	
Del Mar Bluffs - 2007	\$15,767,000	11	\$1,433,364	23.69%	\$866.31	15.15%	\$1,125,000	-5.28%
Del Mar Bluffs - 2008	\$14,725,000	10	\$1,472,500	2.73%	\$892.77	3.05%	\$962,500	-14.44%
Del Mar Bluffs - 2009	\$17,162,500	14	\$1,225,893	-16.75%	\$875.31	-1.96%	\$978,500	1.66%
Del Mar Heights - 2003	\$10,501,900	33	\$318,239		\$336.56			
Del Mar Heights - 2004	\$16,865,000	44	\$383,295	20.44%	\$439.27	30.52%		
Del Mar Heights - 2005	\$11,078,500	24	\$461,604	20.43%	\$455.96	3.80%		
Del Mar Heights - 2006	\$6,029,500	15	\$401,967	-12.92%	\$427.24	-6.30%	\$391,000	
Del Mar Heights - 2007	\$6,284,500	16	\$392,781	-2.29%	\$424.52	-0.64%	\$377,500	-3.45%
Del Mar Heights - 2008	\$2,951,000	9	\$327,889	-16.52%	\$337.78	-20.43%	\$325,000	-13.91%
Del Mar Heights - 2009	\$3,798,500	15	\$253,233	-22.77%	\$294.25	-12.89%	\$225,000	-30.77%
Del Mar Terrace - 2003	\$15,333,500	22	\$696,977		\$400.84			
Del Mar Terrace - 2004	\$19,703,000	24	\$820,958	17.79%	\$507.59	26.63%		
Del Mar Terrace - 2005	\$10,942,500	11	\$994,773	21.17%	\$545.49	7.47%		
Del Mar Terrace - 2006	\$8,339,000	9	\$926,556	-6.86%	\$558.85	2.45%	\$1,025,000	
Del Mar Terrace - 2007	\$15,476,500	16	\$967,281	4.40%	\$551.19	-1.37%	\$995,000	-2.93%
Del Mar Terrace - 2008	\$10,387,500	11	\$944,318	-2.37%	\$522.94	-5.13%	\$1,037,500	4.27%
Del Mar Terrace - 2009	\$12,325,000	15	\$821,667	-12.99%	\$473.25	-9.50%	\$790,000	-23.86%
Olde Del Mar - 2004	\$3,825,000	3	\$1,275,000		\$807.98			
Olde Del Mar - 2005	(No Sales)							

Development	Total Sales Volume	# Sold	Average Sale Price	% Change	Price/SQFT	% Change	Median	% Change
Olde Del Mar - 2006	(No Sales)							
Olde Del Mar - 2007	\$2,000,000	1	\$2,000,000		\$1,369.86		\$2,000,000	
Olde Del Mar - 2008	(No Sales)							
Olde Del Mar - 2009	(No Sales)							
Via de la Valle North - 2003	\$19,300,000	26	\$742,308		\$336.45			
Via de la Valle North - 2004	\$29,630,000	38	\$779,243	4.98%	\$406.04	20.68%		
Via de la Valle North - 2005	\$16,427,000	17	\$966,294	24.00%	\$461.54	13.67%		
Via de la Valle North - 2006	\$12,707,000	11	\$1,155,182	19.55%	\$487.78	5.69%	\$1,150,000	
Via de la Valle North - 2007	\$12,531,500	15	\$835,433	-27.68%	\$432.40	-11.35%	\$800,000	-30.43%
Via de la Valle North - 2008	\$12,680,750	15	\$845,383	1.19%	\$387.33	-10.42%	\$845,750	5.72%
Via de la Valle North - 2009	\$7,843,000	12	\$653,583	-22.69%	\$309.25	-20.16%	\$490,000	-42.06%