



Director of Marketing and Sales

Rico DiMattia
Associate Broker & Auctioneer
Licensed in DE, MD & VA

www.4109570000.com

Direct line **410-957-0000**

E-mail: rico@dmv.com

“ Plain & Simple Tried & True ”

May 2008

Hi Folks.

The U.S. has finally been sucked into the vortex of the global economy! The crop acreage that has been lost to development, placed in set aside programs, dedicated to bio-fuels and laid waste by natural weather disasters along with a burgeoning world population's demand for more to eat has really caused food prices to soar. Couple that with the meteoric rise in energy costs in such a short period of time it's a wonder that any of us have been able to stay in the saddle! **It takes a large passel of pesos just to live.** The real burr in my boot are the astronomical profits the oil companies report. Just doesn't seem right some how.

Past unbridled mortgage lending has hobbled the horse we rode in on; the result being, loans are hard to drop a loop on today.

Moving between properties and harvesting the cash out of them is a tough go presently. Our team continues to perfect the **Rapid Results Sales & Listing Program**. This concept perpetually innovates strategies to attract the shrinking gene pool of qualified buyers to focus on your inventory. Tossing a listing on the MLS and poking a sign in the ground just don't make much magic these days.

Some of you are new to me and it's good to be getting to know you over these past couple of writings. My existing clients would share with you that I am eternally optimistic and consider myself truly blessed. You are too! **Your are blessed!!** Stop right now and dwell on that for just a brief moment. The "Good Book" tells us to fear not, don't worry about tomorrow for it may not come, let today's problems be sufficient for today. In the vernacular of the cowboy, " I'm just happy to make it from sun up to sun down in one piece, one day at a time as long as I can".

God Bless.

Rico.

