



## Becoming A Real Estate Agent

Have you ever wondered about becoming a real estate agent? It's really very simple. Basically, there are two parts to becoming a real estate agent. The first requirement involves completing the course work. The second involves taking and passing the real estate exam to obtain your license.

TREC, Texas Real Estate Commission, oversees the process and is responsible for real estate licensing. You can visit the sales licensing page on TREC's website at:

<http://www.trec.state.tx.us/licenses/salesapp.asp>

### **Step 1. Determine the number of classes you need to take.**

Submit a "Request for Evaluation of Education Documents" to TREC along with any college transcripts, if applicable. FEE: \$30.00

### **Step 2. Take required classes.**

You can start your required classes even while your education documentation is being completed. Many schools offer these classes as a package. The advantage of this is scheduling and cost. Often an exam prep class is included in the package at no additional cost. Additional classes may be scheduled if necessary. See TREC's website for a list of real estate schools. FEE: Starting at \$799

(varies depending on licensing requirements and school)

### **Step 3. Apply for Salesperson License.**

Once your education requirements have been satisfied you may file for your license. This can be done on a paper application or online. The online process is significantly faster. If you have selected a sponsoring broker such as S.E.O. & Associates, you will file for an active license, if not file for an inactive license and TREC will hold your license until you are ready to practice.

FEE: \$94.50

(+\$10 Recovery Trust Account if not previously paid)

### **Step 4. Schedule Exam and Prep-Course.**

The license examination is administered by PSI, a testing service company.

Information about locations and scheduling is available at [www.psiexams.com](http://www.psiexams.com)

**\*\*YOU MUST HAVE A PSI PIN # FROM TREC TO SCHEDULE EXAM.\*\***

*HINT: Schedule Exam Prep Class as close to testing date as possible.*

Exam FEE: \$59.00

### **Step 5. Take and Pass Exam.**

*Congratulations! You're a Real Estate Agent!*

*Call Scott Oram at 817-456-1249 to find out more about working with  
S.E.O. & Associates Real Estate*