



1-714-776-3820

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## How Much Is A TRILLION Dollars?

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Dear Friends,

It has been a while since you have gotten my newsletter. I feel like Dolly in "Hello Dolly". "It's great to have you back where you belong.."

I attend seminars, get real estate magazines, and read a lot of information about real estate and thought about making the newsletter more about real estate. Most of you may never buy or sell real estate again. I think if my newsletter was more about real estate, you wouldn't read it. If you disagree, tell me. I feel confident you remember me as being totally different, FUN, and knowledgeable. That's what I want my newsletter to be. The purpose of my newsletter is for you to remember me, refer someone to me when you have the opportunity and to tell your heirs to use me as their Realtor when it comes time to sell your property. If you have not used me as your Realtor, then my goal is to get you to like me and trust me so you will ask me to be your Realtor when you are ready to buy or sell real estate.

I thought the article describing a TRILLION was interesting and I wanted to share it with you. I'm not including all the information about our national debt, etc. It is toooooo depressing!

Do you ever wake up in a rotten mood? Many folks do. Read the suggestions for this. You'll also get a simple checklist for items to be kept in your car for emergencies, interesting trivia and tidbits, and a whole lot more. But first...

Here's what's happening in the Real Estate Market: According to our Multiple Listing Service, in Orange County there were 9,714 residential properties (includes condos and PUDs) for sale as of midnight 26 May 2010. From 26 April 2010 to midnight on 26 May 2010 there were 2,764 closed sales. Based on the number of properties available, I feel confident we can find you what you would consider a good buy. If you are a seller, those numbers are important to you for pricing a property. Interest rates are still good. When you are ready to buy or sell, say, "Ellen, you're my Realtor. Let's do it!"

Remember, your referrals and friendships are greatly appreciated. Enjoy your issue!

*Ellen*