

Testimonials

BELOW IS A SAMPLING OF LETTERS THAT COMPASS MORTGAGE HAS RECEIVED FROM SATISFIED CLIENTS. WE ARE ALWAYS GRATEFUL WHEN OUR VALUED CUSTOMERS APPRECIATE OUR SERVICES AND RECOMMEND US TO THEIR FAMILY AND FRIENDS.

NO RUSH

"I really appreciated that Charley took the time to explain the different options for financing. I didn't feel rushed or pressured to make a decision." — *PB/Nashua, NH*

"You didn't try to persuade me to buy over my means, or coerce me into a loan that I wasn't comfortable with. Instead, you talked to me like a friend or relative would, and full of sincerity... When someone mentions refinancing or mortgages, I don't [just] tell them to go with Charley from Compass Mortgage: I tell them they are crazy to look anywhere else." — *BL*

"This is our first time purchasing a home and we knew very little about the process. My husband and I really appreciated the extra time you took to explain everything, answer our questions, and to make sure we understood each document. You were a huge help to make this process as easy as it was." — *LD/Merrimack, NH*

HASSLE-FREE

"[We] had heard horror stories about the home buying process from friends. But my experience couldn't have been better. The entire staff at Compass [Mortgage] was very pleasant to deal with and always helpful." — *JD/Nashua, NH*

"Having been through the mortgage process previously, this was like night and day...I felt everything was done so right, I was actually waiting for something to go wrong! I would use Compass [Mortgage] again, without a doubt, and will tell everyone I know to do so, as well." — *SM/Litchfield, NH*

"Best experience yet. Questions and issues were dealt with up front. The closing process was very simple. Great job!" — *SN/Nashua, NH*

"After all the horror stories I had heard about home buying/closings, I was a bit apprehensive. As it turned out, it was an extremely trouble-free and positive experience, because of the professionalism of all parties involved." — *GP/Nashua, NH*

"It was nice to have someone looking out for me while finding a home. It helped take some of the worries away. I recommended Charley to friends of mine, who I hope will have the same experience I did." — *PH/Milford, NH*

QUICK TURNAROUND

"We were in a situation where time was of the essence. Charley and his staff were extremely efficient and very courteous to our children." — *TH/Litchfield, NH*

"We are very grateful to Charley for helping us despite short notice. Charley is very good at what he does, is very straightforward, and made us feel confident that we would be able to handle our mortgage." — *MF/Wilton, NH*

SUPERIOR CUSTOMER SERVICE

"Charley went out of his way to extend himself during odd hours to provide service to accommodate our busy schedules." — *RD/Amherst, NH*

"Charley Farley was certainly professional to work with. He was clear, concise and prompt." — *E. Carballo*

"Charley Farley is extremely competent and easy to work with." — *S. Richards*

"Many thanks to you and your staff for successfully guiding me through the mortgage application process. With your help, I know I have become a more informed consumer and I especially appreciate your patience and humor in answering all my incessant questions. I closed on my new home with no problems and am very pleased with the rate you were able to provide me." — *MS/Hudson, NH*

"Thank you so much for all your help with our recent home purchase. As always, you were informative, professional and flexible with our situation. Thanks for the extra push at the end to make it happen on time, too!" — *satisfied client*

"Charley went over and beyond. Highest praise for his help in obtaining financing of our new residence and separation agreement for our old one." — *satisfied client*

"Charley Farley was excellent! We appreciate his attention to detail and competence." — *B. Walsh*

"Charley went above and beyond his job to assist us in obtaining our loan." — *R. Smith*

FIRST-TIME HOME BUYERS

"Although obtaining a first mortgage can be confusing, working with Charley made our mortgage process enjoyable and comfortable. I would tell all my friends to try Compass Mortgage for their mortgage needs." — *HB/Nashua, NH*

"We were first-time home buyers and Charley assisted us in making the right choices, based on our overall life goals, current savings, and projected growth. I cannot say enough great things about the professionalism and character of Charley and am grateful that we chose Charley to do business with."

— JD/Merrimack, NH

"Thank you so much for taking such good care of [my clients] during their home buying process! You made what can be a fairly complicated (and scary!) process for this young couple and their first home, be efficient, friendly and smooth. When we were "losing" homes to other buyers, and scrambling to find another possibility, you were always available to "run the numbers again" for me and generate (yet another!) pre-approval letter for them, so that we could submit another offer."

— area Realtor

"As a first-time home buyer, I was completely overwhelmed with what was involved. Charley put my mind at ease and was extremely helpful and supportive."

— PM/Manchester, NH

"We are very grateful and appreciative to Charley Farley for all he did to complete the acquisition of our first home. He shared his expertise and knowledge in a timely and positive manner. He returned our phone calls with accurate information and advice. His personality was a welcome to us as we went through the lending process. Yes, we most certainly would seek his services again if the need to purchase another home would arise and we would gladly recommend Charley Farley to anyone."

— RM/Merrimack, NH

DREAM OF HOME OWNERSHIP

"Thank you for all your help in finally making my dream of home ownership come true. You were not just a mortgage consultant, but a friend. You made the entire process quick and painless... and actually fun! I wish you continued success and if there is anyone who seeks a mortgage, I will gladly give him your name."

— MC/Manchester, NH

"Working with Charley Farley was a dream come true for us. He made possible what we thought was impossible... home ownership!"

— KK/Manchester, NH

NEW CONSTRUCTION

"In truth, my dealings with Compass were, by far, the most positive throughout the entire homebuilding process. Charley always made himself available to answer any question I may have had, no matter how busy he was. Most importantly, Charley delivered exactly as he said he would, without exception. Personally and professionally, I recommend him highly and have already recommended him to others."

— satisfied client

"This is our first (and last) home purchase, and I had heard horror stories about closings and mortgage companies. I can honestly say that working with Charley was a pleasure. When I was having problems with the builder, Charley called to see if everything was worked out. I felt like I wasn't bothering him with my many phone calls and I would definitely use and refer him to others."

— SN/Litchfield, NH

GENERAL

"You are the best I have dealt with. I'll recommend you at any opportunity I get. Thanks for all your help."

— MB/Ossipee, NH

"First Rate!"

— satisfied client

"If you're considering refinance, I highly recommend Charley Farley. He's a real straight shooter and I can't say enough good things about doing business with him."

— satisfied client

"Charley Farley is a miracle worker and the best. Thank you!"

— MR/Amherst, NH

"We appreciate the professionalism of Charley Farley throughout the process."

— B. Yates

"It's always a pleasure to work with people who know their craft."

— J. Desouza

HERE AT COMPASS MORTGAGE, OUR GREATEST SATISFACTION COMES FROM HELPING OUR CUSTOMERS AND BUSINESS PARTNERS ACHIEVE THEIR GOALS.

PLEASE KNOW THAT WE APPRECIATE ALL THAT THEY HAVE DONE TO CONTRIBUTE TO OUR SUCCESS. WE LOOK FORWARD TO CONTRIBUTING ALL WE CAN TOWARDS YOURS, AS WELL.

