

Sean Edelstein
Prudential Business Sales

29 January 2006

Sean:

I wish to express my sincere gratitude for the professional and effective manner in which you successfully concluded the sale of Technology Auto Collision, my auto body repair shop for 10 years. It seems appropriate to list some of the attributes you exhibited during the sale:

- ALWAYS available – you were prompt at answering all forms of communication; as we both know, at critical times in the transaction, this particular attribute can be crucial to all parties for closing the deal;
- High integrity – I never felt that I had to “watch my back” from a legal, regulatory, or ethical perspective;
- “Great Expectations” – you did a good job of setting my expectations for the sale, deftly trading asking price for urgency;
- Excellent knowledge of the process – you were truly “value-added” in a segment of our economy that often exhibits little, no, or negative value to the process; you had good instincts on the validity of the various offers, issues in escrow, advice on leases, etc.

AND, it would seem appropriate to also mention that mine was a *full-price, all-cash* transaction.

Nice Job, Sean.

Sincerely,

John Grabowsky