



ComputerResolve

1950 West Corporate Way • Anaheim, CA 92801-5373
(714) 490-1349 • FAX (714) 772-0868

October 19, 2000

Sean J. Edelstein
VR Business Brokers
1000 Quail Street, Suite 190
Newport Beach, CA 92660

Sean,

I am currently in the middle of my transition period with Computer Resolve, but I wanted to take a moment to write you this brief letter. Even though the business sold back in July, I never really took a moment to properly thank you for all your contributions to the successful sale.

Computer Resolve represented six years of my life, and I was planning on being very particular about who purchased the organization. I felt a personal responsibility to the employees who dedicated years of hard work building the company, as well as to the hundreds of clients across Southern California who relied on us daily for technology support and guidance. Your help enabled me to responsibly sell the organization and make a personal lifestyle change.

Sean, your assistance was invaluable in so many ways. You completely handled the search for a buyer, putting a minimal burden on my time. You combined your small business sales experience with my particular buying needs: through advertisement, buyer prequalification, and diligent buyer screening, you brought only the most qualified candidates to my attention.

Your help did not stop after you located the perfect buyer. You did an excellent job of properly setting my expectations during the buyout process, advised me through some of the tougher moments, and made excellent suggestions based on your past experience. You even followed up on the loose ends that made my sale a success.

Sean, I appreciate all your help in one of the toughest deals to date. You were a pleasure to work with, your customer service was above reproach, and should I ever need your services again (as a buyer or a seller), I would call you without hesitation. In fact, I have already recommended your services to several small business owners that are thinking about buying or selling companies.

If a future client ever needs a personal recommendation, don't hesitate to have them contact me.

Mark Pieter
Past President, Computer Resolve

