



The Home Finance Watch

A publication for our mortgage brokers

Trivia: The former mayor of Santa Cruz created the boardwalk in 1904 when he transformed the 19th century bath house that was there into a casino and plunge. He then traveled throughout California and Nevada in private railroad cars provided by Southern Pacific Railway promoting the boardwalk and the "new Santa Cruz".

Real Estate: Believe it or not the median price of a single family home in Santa Cruz County came in at \$780,000 in July. The median price was \$775,000 in July, 2006. The median reached a high of \$789,500 in November, 2005.

Sales Corner: Knowledge is Power. "If you will spend an extra hour each day of study in your chosen field, you will be a national expert in that field in five years or less." Earl Nightingale.

Hot Tips: [Jumbo Stated Income Program](#)

- Fixed and ARMS available (with interest only option)
- Minimum credit score 680
- Loan amounts available to 2 million

Please call us to price out your deal.



Call us at
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Call or email your scenario and let us source your deal, price it, approve it, doc it and fund it! We are your local mortgage bankers.